



Juan Carlos Saladín Bonilla

CHIEF OPERATIONS OFFICER

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Professional Profile

- Design and execution of operational strategies aligned with the firm's vision, ensuring coordination between departments to achieve common goals.
- National operations management with a focus on strategic alignment, efficiency, and continuous improvement.
- Implementation of systems and processes aimed at increasing productivity and optimizing resource management.
- Leadership of the human resources, IT, and finance departments, ensuring their efficient integration into the firm's operations.
- Development of quality management systems and performance indicators under ISO 9001 standards.
- Application of business intelligence (BI) to turn complex data into strategic decisions.
- Coordination of multidisciplinary teams in digital transformation and operational standardization processes.
- Lecturer and speaker on analytics, productivity, and modern legal management topics.

Specialties

- Operations management and organizational strategy
- Quality management systems (ISO 9001)
- Business intelligence and data analysis
- Organizational planning and development
- Digital transformation and operational efficiency

- Technological automation and optimization
- Project management
- Training and leadership in professional environments

Education

- Master's in Business Intelligence and Analytics, OBS Business School, Spain (2024)
- Certificate: "Improving Our Competencies to Grow as a Firm", ESADE, Barcelona, Spain. Prof. Carlos Jordana. 2024
- Massachusetts Institute of Technology (MIT xPro), Professional Certificate in Data Science and Big Data Analytics, 2020
- Certificate in Negotiation Techniques – Harvard Method, taught by Nelson Espinal, 2023
- Universidad Acción Pro Educación y Cultura (UNAPEC), Master's in Management and Productivity, 2013
- Universidad Acción Pro Educación y Cultura (UNAPEC), Specialization in Management, 2012
- Pontificia Universidad Católica Madre y Maestra (PUCMM), Bachelor's in Industrial Engineering, 2010

Recognitions and Memberships

- Member of the Association of Legal Administrators (ALA).
- Member of the American Society for Quality (ASQ).
- Member of the Fulbright Alumni Association for the Dominican Republic.

Languages

- Spanish
- English