



## **Fabio J. Guzmán Saladín**

### **PARTNER**

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### **Professional Profile**

- Chair of the firm's corporate practice.
- President of the Dominican-German Chamber of Commerce, Industry and Tourism (CC-DA).
- Represents large American, Latin American, Canadian, European and Asian corporations and investment funds in a wide range of corporate and finance transactions, cross-border acquisitions, joint ventures and affiliations.
- Leading lawyer of the Dominican Republic in bankruptcy and restructuring matters, involved in 80% of cases admitted in court; panelist at the Latin Lawyer restructuring seminars in New York (2018, 2019).
- Represents multinational companies in negotiations with the Dominican Government and its entities, as well as with local companies.
- Advisor to international clients in public procurement bids.
- Counsel to top-tier investment banks in financing businesses located in the Dominican Republic.
- Provides innovative legal solutions to help Fintech companies achieve their business and growth objectives.

### **Practice Areas**

- Banking and Finance
- Capital Markets
- Project Finance
- Bankruptcy, Restructuring and Insolvency
- Corporate

- Business Transactions
- Mergers and Acquisitions
- Private Equity
- Fintech
- Telecommunications
- Regulatory and Compliance
- Mining
- Antitrust

## **Publications**

- [Lexology Getting The Deal Through – Restructuring & Insolvency 2021.](#)
- Legal Cross Border Merger Control Questionnaire, 2021.
- [GRR Insight – Americas Restructuring Review 2019, 2020, 2021.](#)
- [Latin Lawyer Reference Project Finance, 2020.](#)
- Project Finance Law Guide, Lexology-Getting the Deal Through. 2015, 2016, 2017, 2018, 2019, 2020, 2021, [2022.](#)
- Mergers & Acquisitions Dominican Republic, Lexology-Getting the Deal Through. 2019, 2020, [2022.](#)
- Latin Lawyer Regulator. Environment and Natural Resources. 2020, 2021.
- Secured Lending (co-author), Lexology Navigator, 2016, 2018, 2019, 2020, 2021.
- Environment & Climate Regulation: GTDT. 2017, 2018, 2019, 2020, 2021.
- IFLR, Regional Report of the Americas. Favorable incentives for Foreign Investment, 2015, 2016, 2017, 2018.
- Las cláusulas abusivas en el derecho de consumo (Abusive Clauses in Consumer Law): Pontificia Universidad Católica Madre y Maestra, Santiago, 2009.
- Intellectual Property: The Year In Review, American Bar Association, 2016.
- La cooperación en los procedimientos internacionales bajo el amparo de la Ley 141-15 sobre reestructuración: Gaceta Judicial, núm. 366, 2017.

## **Education**

- IE Business School, Madrid, Spain, MBA, 2008.

- Pontificia Universidad Católica Madre y Maestra LL. B., *summa cum laude*, 2007.
- Tompkins Cortland College, New York, USA, Associate Degree in Business Administration, Mention in International Business, 2005, with honors.

### Recognitions and Memberships

- Recognized by The Legal 500 Latin America 2022, as a Leading Individual in Corporate and M&A.
- Recognized by Chambers Latin America, Corporate, 2019, 2020, 2021, 2022.
- Ranked as a recommended lawyer in The Legal 500 Latin America, 2017, 2018, 2019, 2020, 2021, 2022.
- President of the German-Dominican Chamber of Commerce, Industry and Tourism.
- Member Legal Committee of the National Association of Young Businessmen.
- Member of the Legal Committee of the American Chamber of Commerce.
- Arbitrator at the Santo Domingo Chamber of Commerce.
- Member of SCG Legal board of directors.
- Dominican Bar Association.
- American Bar Association.

### Languages

- Spanish
- English
- German
- French