GUZMÁN ARIZA
ATTORNEYS AT LAW
98 YEARS Since 1927



Fabio J. Guzmán Saladín

CO-MANAGING PARTNER

O: Santo Domingo

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Professional Profile

- Chair of the firm's corporate practice.
- Represents large American, Latin American, Canadian, European and Asian corporations and investment funds in a wide range of corporate and finance transactions, cross-border acquisitions, joint ventures and affiliations.
- Leading lawyer of the Dominican Republic in bankruptcy and restructuring matters, involved in 80% of cases admitted in court; panelist at the Latin Lawyer restructuring seminars in New York (2018, 2019).
- Represents multinational companies in negotiations with the Dominican Government and its entities, as well as with local companies.
- Advisor to international clients in public procurement bids.
- Counsel to top-tier investment banks in financing businesses located in the Dominican Republic.
- Provides innovative legal solutions to help Fintech companies achieve their business and growth objectives.

Practice Areas

- Corporate
- Mergers and Acquisitions
- Foreign Investment
- Banking and Finance
- Capital Markets
- Project Finance

- Bankruptcy, Restructuring and Insolvency
- Energy
- Mining
- Antitrust

Publications

- Restructuring & Insolvency, Lexology Getting the Deal Through.
- Legal Cross Border Merger Control Questionnaire.
- GRR Insight – Americas Restructuring Review.
- Latin Lawyer Reference Project Finance.
- Project Finance Law Guide, Lexology – Getting the Deal Through.
- Mergers & Acquisitions Dominican Republic, Lexology-Getting the Deal Through.
- Secured Lending (co-author), Lexology Navigator.
- IFLR, Regional Report of the Americas. Favorable incentives for Foreign Investment.
- Las cláusulas abusivas en el derecho de consumo (Abusive Clauses in Consumer Law): Pontificia Universidad Católica Madre y Maestra, Santiago.
- La cooperación en los procedimientos internacionales bajo el amparo de la Ley 141-15 sobre reestructuración: Gaceta Judicial, núm. 366, 2017.

Education

- IE Business School, Madrid, Spain, MBA, 2008.
- Pontificia Universidad Católica Madre y Maestra LL. B., *summa cum laude*, 2007.
- Tompkins Cortland College, New York, USA, Associate Degree in Business Administration, Mention in International Business, 2005, with honors.

Recognitions and Memberships

- Recognized by The Legal 500 Latin America, as a Leading Individual in Corporate and M&A.
- Recognized by Chambers Latin America and Chambers Global. Corporate and Commercial.
- Former president of SCG Legal board of directors.
- Member EO and Governance Chair and Incoming President 2028 – Entrepreneurs´ Organization. Dominican Chapter

- Treasurer and former president of the Dominican-German Chamber of Commerce, Industry and Tourism (CC-DA).
- Member Legal Committee of the National Association of Young Businessmen.
- Member of the Legal Committee of the American Chamber of Commerce.
- Arbitrator at the Santo Domingo Chamber of Commerce.
- International Bar Association (IBA).
- Dominican Bar Association.
- American Bar Association (International Chapter).

Languages

- Spanish
- English
- German
- French

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