



## **Fabio J. Guzmán Saladín**

### **PARTNER**

**O:** Santo Domingo

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### **Main Practice Areas**

Corporate and business

Mergers and acquisitions

Project finance

Bankruptcy and Restructuring

Capital markets

Government relations

Construction

Aviation

Energy

### **Professional Profile**

As the co-chair of the corporate practice, Fabio provides experienced legal counsel to public and private entities throughout every stage of their business.

Fabio represents a wide range of domestic and international companies, including financial institutions, in business transactions that involve financing.

He advises clients on all aspects of their business operations, from corporate governance and risk management to financing and growth opportunities.

Lead attorney in the first major bankruptcy and restructuring case in the Dominican Republic. He actually handles 90% of these clients.

Panelist on Restructuring Seminar. Latin Lawyer, New York, 2019.

Represented several multinationals in complex bidding negotiations and government contracts.

Represented several leader construction companies in bidding processes and contract negotiations.

Arbitrator at the Santo Domingo Chamber of Commerce.

## **Publications**

- “Dominican Republic” (co-author) in *International Intellectual Property Law: The Year In Review*, American Bar Association, 2016.
- “La cooperación en los procedimientos internacionales bajo el amparo de la Ley 141-15 sobre reestructuración y liquidación de empresas y personas físicas comerciantes”: *Gaceta Judicial*, núm. 366 (agosto 2017), pp. 52-59
- “Dominican Republic” (co-author) in *Project Finance: London, Getting the Deal Through*, 2018.
- “Dominican Republic” (co-author) in *Environment & Climate Regulation: London, Getting the Deal Through*, 2018.
- Secured Lending (co-author), Lexology Navigator, 2016.
- IFLR, 2016 Americas Regional Report: FDI-friendly reforms and incentives (co-author), 2016.
- Mergers & Acquisitions Dominican Republic, Global Legal Group, U.K., 2016.
- Project Finance Law Guide (co-author), *Getting the Deal Through*, U.K., 2015, 2016, 2017.
- IFLR, 2015 Americas Regional Report: Updating to attract FDI (co-author), 2015.
- *Las cláusulas abusivas en el derecho de consumo* (Abusive Clauses in Consumer Law): Pontificia Universidad Católica Madre y Maestra, Santiago, 2009.

## **Education**

- E Business School, Madrid, Spain, MBA, 2008.
- Pontificia Universidad Católica Madre y Maestra LL.B., summa cum laude, 2007.
- Tompkins Cortland College, New York, USA, Associate Degree in Business Administration, Mention in International Business, 2005, with honors.

## **Recognitions and Memberships**

- Recognized by Chambers Latin America, Corporate, 2020.
- Ranked as a recommended lawyer in The Legal 500 Latin America, 2017, 2018.
- Member Legal Committee of the National Association of Young Businessmen.
- Member of the Legal Committee of the American Chamber of Commerce.
- Member of SCG Legal board of directors.

- Dominican Bar Association.
- American Bar Association.

## **Languages**

Spanish

English

German

French